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Genetic Tools for Ranchers

How well do you really know your cows?

...you can't manage what you don't measure...



- We do the data management for you for only \$1 per head annually.
- Identify top producing commercial females to increase herd productivity and profitability.
- Available for ANY breed of cattle.

Visit www.gelbvieh.org to enroll your herd today!

American Gelbvieh Association | 303-465-2333 | www.gelbvieh.org



MOUNTAIN WEST
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Steamboat Springs 970-870-0830	Durango 970-375-9600	Montrose 970-249-2222
Craig 970-824-8185	Monte Vista 719-852-5050	Alamosa 719-589-4711
Meeker 970-878-5035	Pagosa Springs 970-264-2127	Gunnison 970-641-6611
	Grand Junction 970-242-8533	

Solutions for Life

**Area Rep for Mountain West
Lance Hackworth 970-640-0049**

Notes

Thanks
for attending our
sale!

BORDER COLLIE PUPS FOR SALE

Bred to work cattle



Andrew & Sarah Bowman

(970) 275-9238 * MastersHandTraining.com

BULL MAINTENANCE AFTER THE SALE

The "Pot of Gold" bulls have been vaccinated, poured, fed, tested and are ready to go to work on sale day, but they are not mature bulls and are still growing. Bulls do not need to be fat at turn out, but you do want bulls that are healthy and have enough body condition to use as a reserve when they are turned out and spend all their time chasing cows and not eating as they should. Yearling bulls may lose more than 100 pounds during their first breeding season so it is important to adequately feed them after servicing cows so that they are in good shape for the next breeding season.

- ◆ At a minimum, the yearling bulls should be gaining weight and maintain a body condition score of 5-6 which means that you cannot see the ribs and the back bone. (The animal does not have any fat lumps in the flank or tail head.)
- ◆ The yearling bulls fed at Flowers Farm after the sale for our customers are targeted for a 2 pound a day gain. The ration is 5# of corn per day and all the hay and silage they can eat which is approximately 25# per day. The hay is of good quality and the total protein in the feed mix is 11% minimum.
- ◆ Quality vitamins, minerals, and salt should be available year-round and a high copper supplement used in areas that are deficient in copper whether at home or in the high country. Often times bulls that come home thin in the fall have not obtained adequate nutrition from the late summer feeds that are drying up. A constant supply of vitamins and minerals is essential for maintaining weight and growth.
- ◆ Yearling bulls should not be kept or fed with older bulls because there is a greater chance of injury and the younger bulls can not compete getting to the feed bunk. Allow them adequate space in the pasture or in a pen for exercise. In the winter provide good bedding and windbreaks and in the summer shade and fly control.
- ◆ It is best to use yearling bulls for a maximum of 60 days in the breeding pasture. Check frequently for injury, their servicing ability, and body condition. If at all possible do not put yearling bulls in the same breeding pasture as mature or bigger bulls.

FEEDER *Finder*

The source to find Gelbvieh and
Balancer®-influenced feeder cattle.

The American Gelbvieh Association's Feeder Finder service assists producers in marketing load lots of Gelbvieh and Balancer-influenced feeder cattle. Cattle buyers are notified via email when these cattle are available via auction or private treaty.

If you are interested in receiving these emails, please visit www.gelbvieh.org or email info@gelbvieh.org to sign up for Feeder Finder.

Producers with load lots of feeder cattle are encouraged to fill out the Feeder Finder form on www.gelbvieh.org or contact the American Gelbvieh Association.

WHAT EPDs ARE NOT

First, EPDs do not indicate how many pounds will be added to a herd's average by using a particular bull. Only the differences among bulls are relevant. Second, EPDs can and probably will change on a bull as more information is added. In fact, every bull evaluated will get a new set of EPDs the next time the American Gelbvieh Association and American Angus Association conducts another genetic evaluation. **Third, EPDs can not be compared across all breeds.** Gelbvieh and Balancer EPDs are now on the same base with Simmental and Red Angus, which means that EPDs for each trait (except stayability) are directly comparable to American Simmental Association and Red Angus Association of America's EPDs. And finally, EPDs are one of several tools that should be used together in order to ensure that you find the best bull for your needs and long term goals. Factors such as fertility, structural soundness, muscling, and frame size should also be considered. EPDs are the best tools for genetic risk management available today.

SPRING 2018 NEW EPD AVERAGES FOR GELBIEH NON-PARENT ANIMALS:

CED	BW	WW	YW	MILK	ST	TM	CEM	RE	MB	FPI
10	1.1	68	96	28	10	62	6	.41	-0.17	64.68

SPRING 2018 NEW EPD AVERAGES FOR BALANCER NON-PARENT ANIMALS:

CED	BW	WW	YW	MILK	ST	TM	CEM	RE	MB	FPI
12	0.0	66	101	24	10	57	6	.38	0.22	74.81

SPRING 2018 NEW EPD AVERAGES FOR ANGUS NON-PARENT BULLS:

CED	BW	WW	YW	MILK	CEM	RE	MB
6	1.4	50	89	24	8	.48	0.53

How To Use EPDs

EPDs are used to compare sires within a breed. Environment is removed so bulls that were raised differently can still be compared.

BW, WW, YW, Milk, and TM are all expressed in pounds. The bigger the number, the more pounds you can expect.

Example: Bull A = BW of 3.2, WW of 68

Bull B = BW of -0.4, WW of 56

Bull A's calves would be expected (on average) to weigh 3.6 pounds more than bull B's calves at birth.

Bull A's calves would be expected (on average) to weigh 12 pounds more than Bull B's calves at weaning.

If a bull had 100 calves born to him the average performance of those calves would equal his EPDs.

SALE TERMS AND CONDITIONS

TERMS: Terms of sale are cash or check unless the Buyer previous to the sale of any animal so affected has made satisfactory credit arrangements or payment arrangements with the Seller.

BIDDING: All animals sell to the highest bidder. The auctioneer shall settle any disputes or challenges regarding bids and his decision shall be final. Mailed or telephoned bids may be forwarded to the sale management or auctioneer and will be handled with strictest confidence. Prior arrangements for telephone bids at sale time must be made with the sales management or the auctioneer.

There are no warranties, expressed or implied by either the auctioneer or Seller, except as set forth herein, as to the merchantability or fitness for any particular purpose of any animal offered in this sale. The right to bid or the right to reject the final bid, if done before the hammer falls, is reserved for the Seller.

ACCURACY OF PEDIGREE: The pedigree shown for each animal cataloged, offered, and sold as a registered animal has been obtained from either the owner, breeder or the records at the American Gelbvieh Association or American Angus Association.

Neither the auctioneer nor the Seller warrants the accuracy of the information shown on the pedigree and shall not be responsible to the Purchaser or this assigns for any damages in the event the information shown on the pedigree is later determined to be incorrect for any reason, including but not limited to errors discovered through bloodtype testing.

PURCHASES AND RISKS: Owner assumes all risk of injury or death to his or her animals until they become the property of the Purchaser. They become the property of Purchaser when declared sold by the auctioneer. **Purchasers are encouraged to consider animal insurance.**

ACCIDENTS: All reasonable precautions will be taken to protect the safety of Buyers and others attending the sale. Buyers acknowledge that they assume any risk of injury, loss, or property damage by their attendance at the auction, even if caused by negligence of the auctioneer, sales management, any consignors or their representatives, Pot of Gold LLC, owners or representatives of the sale facility. The auctioneer, sales management, any consignors or their representatives, Pot of Gold LLC, owners or representatives of the sale facility assumes no responsibility for injury or loss or damage of property.

HEALTH TESTS: All animals have been fertility tested and P.A.P. tested. All animals have been tested negative for trichomoniasis and PL-BVD. The sale veterinarian will assist Buyers on health status for specific states. All animals will have the necessary official identification necessary for interstate movement in conjunction with Animal and Plant Health Inspection Services (APHIS). Seller agrees to cooperate with Buyer in administering any specific additional test that may be required for an animal purchased for export. Purchaser shall be responsible for the cost of any such test except as may be otherwise agreed.

BREEDING GUARANTEES AND DEFINITIONS

MALES: Bulls are guaranteed to be breeders (defined as the ability to settle healthy cows), for the first breeding season with the exception of injury* or disease occurring to the animal after time of sale, and gross negligence or willful misconduct on the part of the Purchaser. The guarantee will not be enforced for any injury or disease after the time of sale. Seller does not make any guarantee with respect to ability to freeze semen except as otherwise agreed between the Buyer and Seller.

ADJUSTMENTS: The following adjustments do not preclude the right of the Buyer and Seller to mutually agree upon other terms and conditions for settlement of any dispute. All claims for adjustment or refund must be made in writing within six (6) months from the time of sale with the exception of claims involving misrepresentation of service sire or as otherwise provided herein.

In the event any animal is proven to be a non-breeder, the animal may be returned to the farm of the Seller, at the Buyer's expense, if in good physical condition and the return is in compliance with the health requirements of the state where purchased. Upon return, the Seller shall be entitled to a six (6) month trial period in which to prove the animal is a breeder. The Seller may, at his option, replace the animal with another of equal value, refund the purchase price, or provide credit toward the purchase of an animal in a subsequent sale, or make any other arrangement between the Buyer and Seller that is mutually agreed upon between parties. Any of these options chosen by Seller shall be deemed full satisfaction and settlement. Any animal returned to the Seller will be at the Purchaser's risk until the animal arrives at a location agreed upon by the Seller. No guarantee is given concerning the length of gestation period of any pregnant female.

Any adjustment provided herein, if selected shall absolve the Seller from further liability.

HORNED-POLLED-SCURRED DEFINITIONS AND GUARANTEES

HORNED: An animal with a horn growth affixed to the skull that has or has not been removed.

POLLED/SCURRED: An animal with rudimentary horn growth that will not develop into a horn. The rudimentary horn growth may or may not become affixed to the skull at an older age.

POLLED: An animal with absence of horn growth. (An animal can have scurs and still be genetically polled).

SMOOTH-POLLED: A smooth-polled individual has no scurs and does not develop scurs later in life.

MULTIPLE POLLED: indicates that the animal descends from a multiple generation pedigree of polled/scurred animals, at a minimum both parents and all four grandparents were polled/scurred. It does not guarantee that the animal will be homozygous for the polled trait. **MULTIPLE BLACK:** indicates that the animal descends from a multiple generation pedigree of black animals, at a minimum both parents and all four grandparents were black. It does not guarantee that the animal will be homozygous for the black color.

HOMOZYGOUS BLACK-HOMOZYGOUS POLLED WARRANTY: All warranties regarding cattle being homozygous black or homozygous polled, or both, are agreements between the original Buyer and Seller and extend only to the original buyer. The liability of the Seller shall not exceed the amount of the original purchase price and the Seller must be notified in writing within 24 months following the date of purchase for this warranty to be enforceable.

In the event an animal sold as homozygous black or homozygous polled is determined to be heterozygous for the warranted trait, the Seller will make tender a replacement animal of equal value of the purchase price, refund the purchase price or offer sale credit to be used toward the replacement of that animal in a subsequent sale, within a reasonable time. The Seller must have the opportunity to inspect the animal in question and, at Sellers expense, DNA test the calf and its parents and perform such other tests as necessary to confirm that the calf is heterozygous for the trait in question.

REGISTRATIONS AND TRANSFERS: Each animal that is cataloged, offered and sold as a registered animal has a certificate of registry available at time of sale. When an animal is sold as "eligible for registry" or "registry applied for," the Seller shall be responsible for obtaining the certificate of registry and for the proper transfer of the certificate to the purchaser including full payment of transfer fees.

PURCHASER'S RISK: Each animal becomes the property of and therefore Purchaser assumes the risk of injury to the animal as soon as it is sold.

ANNOUNCEMENTS: Any errors or changes in information contained in the catalog will be announced from the auction block. Such announcements shall take precedence over information contained herein. The sale will be tape recorded for future reference.

RIGHTS AND OBLIGATIONS: The above terms and conditions of sale constitute a contract between the Buyer and Seller of each animal and shall be equally binding on both. Animals resold following purchase in this sale shall constitute a separate transaction and the rights and obligations of the parties connected thereto are not covered by the above terms and conditions of this sale. Neither the host farm, auctioneers, nor any other person connected with the management or conduct of this sale assumes any liability, legal or otherwise, except as set forth above.

*Injury includes but is not limited to: broken bones, skeletal problems, broken penis, or any other injury which causes the bull to not be able to service a cow or heifer.

ANIMAL INSURANCE COVERAGE WILL BE AVAILABLE FOR PURCHASE SALE DAY - Bull Mortality and Infertility Coverage and Mortality Coverage